## Career Fair 2018 – Job Openings

Company Name	Pure International (HK) Limited
Company Website	www.pure-international.com
Job title (1)	Personal Trainer
Job nature	Sports and Recreation Management, Sports Coaching
Job types	Graduate Positions
Work location	Hong Kong
Roles and responsibilities	<ul> <li>Develop and identify new sales and personal training opportunities</li> <li>Conduct complimentary appointments, including assessments and programme implementation, and seek medical approval for participation in exercise if required</li> <li>Ensure clients enjoy a positive and inspiring workout experience every time they train at Pure Fitness</li> <li>Provide qualify service to existing and potential customers</li> <li>Maintain client assessment and programme information for follow up and review as necessary</li> <li>Maintain safe, tidy gym environment at all times</li> </ul>
Requirements / qualifications	<ul> <li>ACE and NSCA-CSCS Certification or equivalent qualification</li> <li>CPR / First Aid Certificate holder is an advantage</li> <li>Passion for health and fitness with exceptional inter-personal skills</li> <li>Self-motivated and outgoing personality</li> <li>Possess good communication skills</li> <li>Position offered will be assessed based on applicant's qualification and industry experience</li> </ul>

Job title (2)	Boxing Coach
Job nature	Sports and Recreation Management, Sports Coaching
Job types	Graduate Positions
Work location	Hong Kong
Roles and responsibilities	<ul> <li>Achieve monthly sales and revenue goals through new sales, service and client retention.</li> <li>Assist in the daily operation of the club including member services, exercise instruction, maintaining optimal club environment and administrative tasks</li> <li>Maintain Pure's Service Standards of Excellence in our clubs:</li> <li>Model the way: We will inspire others by the way we live, our healthy appearance and behaviors, positive attitudes, and by being fundamentally sound in our training.</li> <li>Be an Invaluable Resource: We will provide constant coaching, feedback and guidance to our members to improve their health and happiness.</li> <li>Our customer comes first: We will inspire our members with our genuine passion and concern for their goals and our happy and patient approach to helping them each day.</li> </ul>
Requirements / qualifications	<ul> <li>2+ years related working experience preferred</li> <li>Hold an Internationally recognized fitness qualification</li> <li>CPR / First Aid Certificate holder</li> <li>Degree in related field considered a plus.</li> <li>Passion for health and fitness with exceptional inter-personal skills</li> <li>Desire to continually improve as a professional and be part of a winning team.</li> </ul>
Job title (3)	Customer Care Representative (Front Desk)
Job nature	Sports and Recreation Management
Job types	Graduate Positions
Job types Work location	
	Graduate Positions

Job title (4)	PT Customer Care Representative
Job nature	Sports and Recreation Management
Job types	Graduate Positions
Work location	Hong Kong
Roles and responsibilities	<ul> <li>Greeting guests and cardholders in a professional and welcoming manner</li> <li>Checking in cardholders, handling booking and cancellation</li> <li>Answering telephone calls and taking messages</li> <li>Handling inquiries and customer complaints and referring all complaints to the Fitness Manager if necessary</li> <li>Assisting in the collection of outstanding accounts</li> <li>Preparing and updating logs, reports and Personal Trainer's schedule on regular and timely basis</li> <li>Provide administrative support to Personal Training team</li> </ul>
Requirements / qualifications	<ul> <li>Form 5 standard with 1 year or above relevant working experience</li> <li>Experience in customer service industry is an added advantage</li> <li>Be independent and presentable in handling front desk and telephone enquires</li> <li>Cheerful personality with good interpersonal &amp; communication skills</li> <li>Good command of English &amp; Cantonese</li> <li>Proficient in MS Office applications</li> <li>Shift working hours</li> </ul>
Job title (5)	Sales Representative
Job nature	Marketing
Job types	Graduate Positions

Job types **Graduate Positions** 

Work location Hong Kong

Roles and responsibilities •

Selling agreement to achieve sales target

- Participating for all sales & promotion activities
  - Developing and maintaining relationships with new and existing customers to achieve sales and service objectives by proactively understanding their needs
  - Responds to inquiries received through phone, mail and / or face-to-face contact with customers and prospects
  - Making outbound cold calls to explore new potential business
- **Requirements** / Excellent selling techniques and telephone skills qualifications Self-disciplined and able to work independently

  - Self-motivated, aggressive, and result-oriented
  - Proven extensive telesales/telemarketing experience is an advantage
  - Able to work under pressure •
  - Good command of spoken English and Cantonese